



Keeping your business 'in business' and growing the tourism industry is the priority of the Limestone Coast Destination Development Strategy. Below are a few ideas to help boost business for yourself and the wider Limestone Coast visitor economy.

Don't miss out on coverage from SA Tourism
Commission (SATC) or leads from Visit Limestone
Coast social channels. Ensure your business and events
are listed on the Australian Tourism Data Warehouse
(ATDW).
Tell your business stories on the digital channels your

- high-yield visitors are using, including social media and your own website.
- Amplify your stories on **social media**.
 - Facebook. Share a great image/video, and great story via the caption (no hashtags). Running events? Make sure you add them as an event, so they can also be shared by Visit Limestone Coast.
 - **Instagram.** Share great images/videos in your newsfeed, share stories through a caption on the post, and use the hashtags:

#visitlimestonecoast and #seesouthaustralia

You can include up to 30 relevant hashtags (eg town/location/experiences) to help visitors find you and your business on social media. Follow and tag relevant accounts (see overleaf) in your comments for relevant posts.

Try the 'stories' feature (it only lasts 24 hours) on Instagram and Facebook. These are great for more casual, everyday happenings. Tag @limestonecoast and you may be reshared.

Ensure v	our	website	is	effective
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- It's optimised for mobile visitors
- It has a focus on the 'benefits' of your business (not just the features)
- It has professional up-to-date photos
- You offer online bookings to capture conversions.

Share your ideas via the Limestone Coast Online
Survey (see URL below) for potential inclusion in
future blog articles on visitlimestonecoast.com.au
social media and other marketing activities

The survey can be found at www.surveymonkey. com/r/LCStoryldeas

- Make sure **your TripAdvisor** and **Google My Business** listings are claimed, optimised, and you're responding to reviews from visitors every few days.
- Keep refining and improving **your visitor experience** so visitors become keen promoters of your business and the region.
- Join the 'Limestone Coast Tourism Industry

 Network' Facebook Group for updates on local
 tourism opportunities.
- Keep in touch with **Visitor Information Centres**, keep them updated about the experiences you offer, and enquire about other opportunities such as regional visitor collateral.
- Get involved with the **Tourism Committees** and business associations in your part of the Limestone Coast.
 - Work with **Tourism Industry Council South Australia** (TICSA) for tourism accreditation, awards, networking and training and development all of which provide outstanding opportunities for business.







KEY SOCIAL MEDIA CHANNELS AND HASHTAGS

INSTAGRAM

Mount Gambier	@discover_mount_gambier	#discovermountgambier
Coonawarra	@coonawarra_wine	#coonawarra
Beachport	@beachportsa	#beachport
Penola	@visitpenolacoonawarra	#penola
Millicent	@millicentexplore	#visitmillicent
Kingston	@kingston_se_local_starts_here	#mykingstonse
Robe	@robesouthaustralia	#robesouthaustralia
Tatiara	@visittatiara	#tatiara

FACEBOOK

Mount Gambier	@discovermountgambier		
Coonawarra	(dcoonawarra		
Beachport	@gottalovebeachport		
Penola	@PenolaCoonawarraSA		
Millicent	@MillicentExplore		
Kingston	@kingstonseconnect		
Robe	@robesouthaustralia		
Port MacDonnell	@portmacdonnellcommunitycomplex		
Naracoorte	@NLBTA		

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